



PRESS RELEASE

For immediate release

LAURENTIAN BANK ANNOUNCES AN AGREEMENT IN PRINCIPLE WITH ITS EMPLOYEES FOR THE RENEWAL OF THE COLLECTIVE AGREEMENT

Montreal, October 31, 2007 – Laurentian Bank and the Canadian Office and Professional Employees Union (COPE), Local 434 (COPE-CLC-QFL), which represents the company's unionized employees, are very pleased to announce that Laurentian Bank's employees have accepted the terms of an agreement in principle between the Bank and the Union. The new collective agreement is for four years and will be effective January 1, 2008.

"We are very happy to announce today that we have agreed on the terms of the upcoming collective agreement even before the expiry of the existing one. This new agreement is perfectly in line with the Bank's human capital priorities," said Réjean Robitaille, President and CEO of Laurentian Bank. "This is a historic moment for the Bank—one that confirms the quality of labour relations within the organization," he added.

The President of the Canadian Office and Professional Employees Union at Laurentian Bank, Daniel Larose, said, "Laurentian Bank's unionized employees voted in favour of the agreement in principle. This agreement shows that we are able to work together, and I hope, going forward, that the parties can continue in this same direction."

The agreement provides annual increases of 2.5% for 2008 and 2009, and 3% for 2010 and 2011, for most unionized employees, as well as annual periodic adjustments ranging from 1.5% to 3%, on average, depending on the types of positions and performance evaluation, for 2008 to 2011 inclusive. The new agreement will also contain amendments to the employees' pension plan and group insurance.

Laurentian Bank of Canada is a Quebec banking institution operating across Canada, dedicated to meeting the financial needs of its clients through the excellence of its service, its simplicity and its proximity. The Bank serves individual consumers, small and medium-sized businesses as well as, through B2B Trust, financial advisors. It also provides full-service brokerage solutions through the Laurentian Bank Securities subsidiary. Laurentian Bank is well established in the Province of Quebec, operating the third largest retail branch network, and is a performing player in specific market segments elsewhere in the country. Laurentian Bank of Canada has over \$17 billion in balance sheet assets and \$15 billion in assets under administration. Founded

in 1846, the Bank employs more than 3,000 people. Its common shares are listed on the Toronto Stock Exchange (TSX: LB). For more information, please visit www.laurentianbank.ca.

Laurentian Bank employees have been unionized since 1967. The Canadian Office and Professional Employees Union (COPE) is the union representing the largest number of financial institution unionized employees in Quebec. COPE is affiliated with the Québec Federation of Labour, which is the largest union federation in Quebec, representing some 550,000 employees.

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