# INVESTOR FACT SHEET



Second Quarter ended April 30, 2006 (Q2-2006)

#### **SHARES**

Fourth

#### STOCK SYMBOLS

Common Shares: LB Non-Cumulative Class A Preferred Shares:

> Series 9 Series 10

LB.PR.D LB.PR.E

#### QUARTERLY EARNINGS RELEASE CALENDAR 2006

Quarter Date Conference Call First 2:00 p.m. EST February 28 Second 2:00 p.m. EST June 2 Third September 6 2:00 p.m. EST December 12 2:00 p.m. EST

#### DIVIDEND CALENDAR 2006 COMMON SHARES

Record Date Forecasted Payment Date April 3, 2006 May 1<sup>st</sup>, 2006 July 4, 2006 August 1st, 2006 October 2, 2006 November 1st, 2006 January 3, 2007 February 1st, 2007

#### CONTACT INFORMATION

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Laurentian Bank of Canada is a Quebec banking institution operating across Canada, dedicated to meeting the financial needs of its clients through the excellence of its service, its simplicity and its proximity. The Bank serves individual consumers, small and medium-sized businesses as well as, through B2B Trust, the financial intermediary community. It also provides full-service brokerage solutions through its subsidiary the Laurentian Bank Securities subsidiary.

Laurentian Bank is well established in the Province of Quebec, operating the third largest retail branch network, and is a performing player in specific market segments elsewhere in the country. Laurentian Bank of Canada has over \$17 billion in balance sheet assets and close to \$15 billion in assets under administration. Founded in 1846, the Bank employs more than 3,200 employees. Its common shares are listed on the Toronto Stock Exchange (TSX: LB).

#### RETAIL FINANCIAL SERVICES

With 157 branches, 318 automated banking machines and a network of more than 3,700 merchants offering its financing programs, Laurentian Bank provides comprehensive financial products and services that include transaction products, mortgage solutions, loans, investment products such as Guaranteed Investment Certificates, Term Deposits and Mutual Funds, Visa credit card and payment card programs, as well as credit insurance

### COMMERCIAL FINANCIAL SERVICES

The Commercial Financial Services offers a broad range of specialized financial solutions and services to small and medium-sized businesses, as well as to real estate developers and agricultural businesses. Its selection of competitive products, its capacity to continuously innovate in order to meet the diverse business needs of clients and, above all, its superior quality of service give Laurentian Bank a distinct edge. The Bank offers its products and services through 28 commercial banking centres across Canada

#### **B2B TRUST**

B2B Trust is committed to provide to financial advisors, planners and brokers with superior financial products and services for distribution to their clients. B2B Trust is a leading third-party supplier of investment and RSP lending products, the leading supplier of wholesale deposit products and a long-time provider of self-directed products, banking solutions and mortgages to the financial advisory community across Canada.

# LAURENTIAN BANK SECURITIES

Laurentian Bank Securities, is an integrated full-service investment dealer, focusing on five lines of business. The well respected institutional fixed income division has a strong presence in Government and Corporate underwritings, as well as in secondary markets. In addition, the institutional equity division focuses on serving clients through research, trading and investment banking in the small capitalization sector. The fast-growing Retail division and Discount Brokerage division currently serve clients through 14 offices in Quebec and Ontario. Finally, LBS' corresponding business provides complete back office support to a wide range of customers.

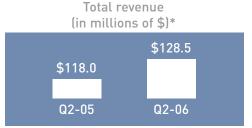


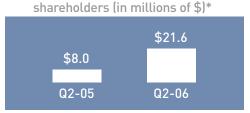
Performance Measure	Six-month period ended April 30, 2006 - Actual	2006 Objectives
Return on common shareholder's equity (ROE)	10.1%	7% to 8%
Diluted net income per Share	\$1.51	\$2.05 to \$2.35 (annual)
Total revenue	\$260 million	\$522 million to \$532 million (annual)
Efficiency ratio	76.2%	75% to 73.5%
Capital ratios • Tier 1 • Total	10.3% 13.9%	Min of 9.5% Min of 12.0%
Credit quality (PCL Ratio)	0.24%	0.25% to 0.22%

#### FINANCIAL HIGHLIGHTS FOR Q2-2006

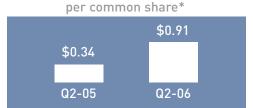
- Increase in loan volumes versus April 30, 2005
- Improvement in total revenue and net income versus Q2-05
- ROE at 12.5% in Q2-06 up from 4.6% in Q2-05
- Results included a \$10.7 million net tax favorable adjustment coming from various tax-related issues This adjustment will be offset eventually by a charge to future income tax expenses of about \$11 million related to the proposed amendments to the Income Tax Act. This will not be substantively enacted until the proposal have passed third reading in the House of Commons.
- Redemption on June 1, 2006 of the 6.50% Debentures Series 9, due 2011, for a principal amount of \$150 million

	Q2-05	Q2-06
Balance sheet assets	\$16.7 billion	\$17.3 billion
Total gross loans	\$11.6 billion	\$11.9 billion
Total deposits	\$13.2 billion	\$13.1 billion
Number of full-time equivalent employees	3,140	3,230
Number of branches	156	157
Number of automated banking machines	310	318





Net income available to common



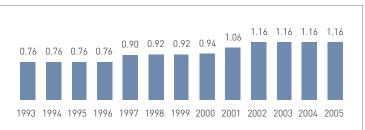
Diluted net income

# OTHER INFORMATION ON COMMON SHARES

#### Stock market information

# COMMON SHARES April 30, 2006: Share price \$32.58 Number of shares outstanding 23.6 millions Market capitalization \$769.3 millions Q2-06: Dividend paid \$0.29 Dividend yield 3.6%

# Common share dividends (\$ per share)



Caution regarding forward-looking statements

This document and related communications may contain forward-looking statements, including statements regarding the business and anticipated financial performance of Laurentian Bank. These statements typically use the conditional and words such as prospects, believe, estimate, forecast, project, should, could and would. By their very nature, forward-looking statements involve inherent risks and uncertainties, and it is possible that the forecasts, projections and other forward-looking statements will not be achieved. The Bank cautions readers against placing undue reliance on these statements when making decisions, as the actual results could differ appreciably from the opinions, plans, objectives, expectations, forecasts, estimates and intentions expressed in such forward-looking statements due to various material factors. These factors include, among other things, capital market activity, changes in government monetary, economic and fiscal policies, changes in interest rates, inflation levels and general economic conditions, legislative and regulatory developments, competition, credit ratings, scarcity of human resource and technological change. The Bank cautions that the foregoing list of factors is not exhaustive. The Bank does not undertake to update any forward-looking statements, oral or written, made by itself or on its behalf, except if required by applicable securities legislations.

<sup>\*</sup> From continuing operations