

# Stronger than ever and always as agile.

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With 156 branches, 408 automated banking machines, over \$22 billion in assets, and over 3,500 employees, Laurentian Bank is firmly rooted in Québec, where it operates the third largest branch network. Elsewhere in Canada, the Bank has secured a choice position in certain specific market segments. Moreover, with 39% of its loans originating from other provinces, the Bank enjoys the benefits of nationwide geographical diversification.

Established in 1846, Laurentian Bank is widely recognized today for its exceptional service, simplicity and proximity. The Bank offers varied financial services to individuals and to small- and mediumsized enterprises. It also provides products to an extensive external network of independent financial advisors through B2B Trust, as well as full-service brokerage services via Laurentian Bank Securities.

Stock symbole: LB on TSX

#### CAUTION REGARDING FORWARD-LOOKING STATEMENTS

In this document and in other documents filed with Canadian regulatory authorities or in other communications, Laurentian Bank of Canada may from time to time make written or oral forward-looking statements within the meaning of applicable securities legislation, including statements regarding the Bank's business plan and financial objectives. These statements typically use the conditional, as well as words such as outlook, believe, estimate, forecast, project, expect, anticipate, plan, may, should, could, would or the negative or variations thereof or similar terminology.

By their very nature, forward-looking statements are based on assumptions and involve inherent risk: and uncertainties, both general and specific in nature. It is therefore possible that the forecasts, projections and other forward-looking statements will not be achieved or will prove to be inaccurate. Although the Bank believes that the expectations reflected in these forward-looking statements are reasonable, it provides no assurance that these expectations will be provided to be greater.

The Bank cautions readers against placing undue reliance on forward-looking statements when making decisions, as the actual results could differ naterially from the opinions, plans, objectives, expectations, forecasts, estimates and intentions expressed in such forward-looking statements due o various material factors. Among other things, here factors include against market activity.

changes in government monetary, its cal and economic policies, changes in interest rates, inflation
levels and general economic conditions, legislative
and regulatory developments, competition, credit
ratings, scarcity of human resources and the technological environment. The Bank further cautions
that the foregoing list of factors is not exhaustive.
For more information on the risks, uncertainties and
assumptions that would cause the Bank's actual
results to differ from current expectations, please
refer to the Bank's public fillings available at www.
sedar.com. The Bank does not undertake to update any
forward-looking statements, whether oral or written,
made by itself or on its behalf, except to the extent
required by securities regulations.

PROFILE OF THE BANK

LAURENTIAN BANK 2009 ANNUAL REPORT

#### **Presentation of Business Segments**

RETAIL AND	REAL ESTATE	B2B	LAURENTIAN BANK			
SME QUÉBEC	AND COMMERCIAL	TRUST	SECURITIES			
CONTRIBUTION TO THE BANK'S NET INCOME (EXCLUDING THE OTHER SEGMENT)						
35%	30%	28%	<b>%</b>			
Personal Banking: transactional, financing and investment products and services Small and Medium-Sized Enterprises: financing solutions and services such as exchange transactions, electronic banking and processing of international transactions	Real estate financing for developers, namely for condominiums, office buildings and shopping centres Commercial financing for medium-sized enterprises in Québec and Ontario	Personal banking products such as investment loans, mortgage loans, high yield investment accounts and self-directed accounts distributed through a network of more than 15,000 independent financial advisors	Full-service brokerage services Institutional brokerage Fixed income Institutional brokerage Equity Retail brokerage Discount brokerage Institutional services			
PRESENCE 156 branches 408 automatic teller machines 12 commercial business centres 7 agricultural business centres	PRESENCE 7 real estate financing centres in Canada 4 commercial financing centres in Ontario 2 commercial financing centres in Québec	PRESENCE 4 sales offices across Canada	PRESENCE 15 offices in Québec and Ontario			
AVERAGE TOTAL LOANS \$10.8 billion  AVERAGE TOTAL DEPOSITS \$7.9 billion	AVERAGE TOTAL LOANS \$2.2 billion  AVERAGE TOTAL DEPOSITS \$0.2 billion	AVERAGE TOTAL LOANS \$4.3 billion  AVERAGE TOTAL DEPOSITS \$7.9 billion	TOTAL ASSETS UNDER MANAGEMENT \$2.0 billion			
POSITIONING  3rd largest branch network in Québec	POSITIONING Widely recognized leadership and expertise in the area of real estate financing within Canada	POSITIONING Canadian leader in the financial intermediary market	POSITIONING  Recognized and choice provider of fixed income institutional brokerage services in Canada			

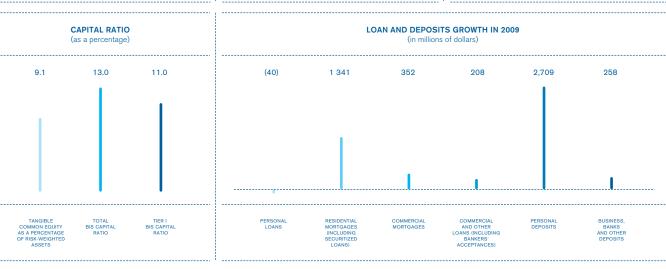
<sup>&</sup>lt;sup>1</sup> Excluding discontinued operations

PROFILE OF THE BANK

LAURENTIAN BANK 2009 ANNUAL REPORT

#### 2009 Performance





LAURENTIAN BANK 2009 ANNUAL REPORT FINANCIAL HIGHLIGHTS / 01

#### 2009 Objectives and Results

	2009 OBJECTIVES	2009 RESULTS		
Return on common shareholders' equity	10.0% to 12.0%	11.4%		
Diluted net income per common share	\$3.70 to \$4.40	\$4.23		
Total revenue	+ 2% to 5% \$645 to \$665 million	+ 6% \$667 million		
Efficiency ratio	73% to 70%	70.8%		
Tier I BIS capital ratio	minimum of 9.5%	11.0%		

#### Financial Highlights

This table includes non GAAP mesures. See notice on page 54.

For the years ended October 31 (in millions of dollars, except per share and percentage amounts)	2009	2008	2007
Per common share			
Diluted net income	\$ 4.23	\$ 3.80	\$ 3.48
Diluted income from continuing operations	\$ 3.75	\$ 3.61	\$ 3.29
Dividends declared	\$ 1.36	\$ 1.30	\$ 1.16
Book value	\$38.68	\$35.84	\$ 33.34
Share price			
High	\$43.50	\$44.85	\$ 45.08
Low	\$23.90	\$31.30	\$ 28.79
Close	\$39.53	\$40.88	\$ 43.70
Financial ratios			
Price / earnings ratio	9.3x	10.7x	12.5x
Market to book value	102%	114%	131%
Dividend yield	3.44%	3.18%	2.65%
Net interest income as a percentage of average assets	2.07%	2.21%	2.31%
Earnings			
Total revenue	\$666.5	\$630.5	\$ 583.9
Net income	\$113.1	\$102.5	\$ 94.5
Income from continuing operations	\$101.6	\$ 98.1	\$ 90.1
Efficiency ratio			
Non-interest expenses as a % of total revenue	70.8%	70.7%	73.2%
Return on common shareholders' equity	11.4%	11.0%	10.9%
Other information			
Number of full-time equivalent employees	3,528	3,393	3,289
Number of branches	156	156	157
Number of automated banking machines	408	342	338
Number of brokerage offices	15	15	14
Number of commercial banking centres	31	30	29

More solid than ever, with growth of close to \$5 billion in loans and deposits in 2009.



#### 2009

was another record year of loan and deposit growth for the Laurentian Bank. Owing to the strength of its distribution networks, that the Bank is generating more and more internal growth.

#### + \$3 billion in deposits

were gathered with the introduction of B2B Trust High Interest Investment Account.

#### + \$1.3 billion

in residential mortgages.

#### 25% loan portfolio

growth in Quebec's SME sector.

#### 150% growth

in commercial deposits.

LAURENTIAN BANK 2009 ANNUAL REPORT REVIEW OF ACTIVITIES / 03



# Our customers' needs evolve quickly.

While ensuring our products remain simple, we make sure our offers evolve just as fast.

#### **Speed**

We reacted quickly to consumer demand in 2008 by launching the new High Interest Investment Account by B2B Trust, which created a real craze.

#### **Specialization**

We set up specialized teams to cater to specific industries that we serve in Québec's SME market. 04 / REVIEW OF ACTIVITIES LAURENTIAN BANK 2009 ANNUAL REPORT

# More solid than ever, as the exclusive operator of ATMs in the Montréal subway system.



With this exclusive contract, the Bank benefits from constant visibility by approximately 1 million Montréal subway commuters daily.

#### The Bank

operates 72 ATMs throughout the subway system.

#### Over the last 5 years,

the number of Laurentian Bank ATMs increased 40% to reach a total of 408.

LAURENTIAN BANK 2009 ANNUAL REPORT REVIEW OF ACTIVITIES / 05



Always as agile to serve our clients.

#### We're known

for our convenience and our entrepreneurial spirit. It's our brand and we're very proud of it.

#### Convenience

We're the only financial institution that offers its customers who prefer this option, complete financial advice services by telephone and email from an advisor assigned to them personally.

#### **Friendliness**

The concept behind our approximately 30 financial services boutiques is

very successful with families, as they appreciate the suite of services that make life easier.

#### **Proximity**

Thanks to our growing number of mobile bankers, more and more customers can benefit from our expertise from the comfort of their home or office.

More solid than ever, with an enviable position in several sectors.



# Over the course of 163 years of existence,

Laurentian Bank has established a strong foundation in sectors we've targeted for our operations.

#### **#1 provider in Canada**

of banking solutions for financial intermediaries thanks to B2B Trust.

#### 3<sup>rd</sup> largest branch

banking network in Québec.

#### Highly recognized

for its leadership and experience in the area of real estate.

#### Acknowledged

as a respected and sought after participant in the Canadian Institutional Fixed Income arena via Laurentian Bank Securities. LAURENTIAN BANK 2009 ANNUAL REPORT REVIEW OF ACTIVITIES / 07



Always as agile, thanks to our 3,500 employees.

#### At Laurentian Bank,

the contribution of each and every employee to our fundamental values is at the heart of who we are.

# Obsession for client interests

Because our customers are our raison d'être.

#### **Simplicity**

Because life is complicated enough.

#### **Team work**

Because our success depends on our collective efforts.

#### Entrepreneurship

Because we hold the growth of our business at heart.

#### **Integrity**

Because it's about our customers' wealth and their future.

# A perfect combination of strength and agility

MANAGEMENT COMMITTEE From left to right Bernard Piché Michel C. Lauzon Réjean Robitaille François Desjardins Luc Bernard Lorraine Pilon







#### MESSAGE FROM THE PRESIDENT AND CHIEF EXECUTIVE OFFICER

As we embarked on fiscal 2009, financial institutions around the world were experiencing the dramatic effects of the worst financial crisis in decades. We responded with great prudence as well as with confidence in our ability to meet the challenges. Today, I am proud to report that, overall, fiscal 2009 was a very positive year for the Bank on numerous fronts.

Not only did we successfully navigate through the economic and financial crisis, but we emerged from it more solid than ever. In fact, our balance sheet is stronger than ever, and the accelerated growth of our loan and deposit portfolios attests to how well we executed our strategies. Indeed, we are taking greater and greater advantage of our business model, which is built on a solid foundation and benefits from our complementary operations, while fully exploiting the strategic advantage that we enjoy thanks to our agility.

#### HARNESSING OUR STRENGTHS

During fiscal 2009, this combination of solidity and agility enabled us to increase our combined loans and deposits by a record of nearly \$5 billion, a 15% increase. During the past three years, our loan portfolio grew by 28% without compromising our credit quality. Over the same period, our deposits climbed by 40% owing to the diversification of our products.

It is with this same dynamic approach that we will pursue our development, for the ultimate benefit of both our shareholders and clients. Indeed, our clients are at the very heart of all our strategies. They clearly appreciate our approach based on the high level of satisfaction reported in the various surveys we, as well as third party pollsters, have conducted. For example, according to a Léger Marketing study published in Commerce magazine, Laurentian Bank ranked as the second most admired financial institution in Québec, a distinction that we are extremely proud of.

Given our priority of increasing the longterm profitability of our organization, we are committed to continue to grow our revenue through judicious investments in our systems and infrastructure, as well as through the ongoing development of our personnel.

# FIRM FINANCIAL FOUNDATIONS Positive Performance and a Solid Balance Sheet

We have achieved all of the financial objectives that we had set for fiscal 2009, as illustrated in the table below.

We were able to reach our objectives despite the challenging financial and

economic context that prevailed and which triggered a pronounced drop in interest rates. At the same time, we maintained our net interest margin at 2.07%, thanks to the agility with which we rapidly implemented various strategic initiatives.

Our balance sheet also remained solid with a Tier 1 capital ratio of 11.0%. We ranked among the best in the Canadian banking sector with a tangible common equity ratio of 9.1%. In addition to our solid capital underpinning, we hold a high level of liquidity, which allows us the flexibility to capitalize on numerous market opportunities.

#### **Disciplined Execution**

Through the disciplined execution of our business plan, we were able to sustain the Bank's growth and development. Our strategic priorities—increasing profitability, improving efficiency and developing human capital—served to guide our actions and prioritize our investments. Sustained cost control is vital to promoting our profitability. Moreover, it is by increasing our revenues and implementing more effective tools and

Diluted net income per share	\$4.23
Return on common shareholders' equity	11.4%
Efficiency ratio	70.8%
Total revenue	+6%
Tier 1 capital ratio	11.0%

systems to optimize the actions of our employees, that we will improve our efficiency. That is why investment is essential for the long-term development of the Bank. While it is challenging to balance short-term and long-term considerations, our ability to do so has been key to improving our efficiency and, thus, our profitability. This balance will continue to be a critical element of the Bank's strategy.

## ASSURING SUSTAINABLE GROWTH Record Deposit and Loan Growth

The Bank's deposits posted record growth of 19% in 2009 while loans rose by an unprecedented 10%. This increase testifies to the effectiveness of our distribution networks, as well as to our ability to develop our presence in our target markets. Furthermore, it provides the fuel for sustainable growth of our profitability.

In that regard, we are particularly pleased with the launch of B2B Trust's High Interest Investment Account. In less than one year, more than \$3 billion of deposits were accumulated, providing the Bank with increased liquidity and an attractive source of funding. With the value of our deposits exceeding that of our loans, we can leverage this advantage to help us grow our loan portfolios.

#### Strong Earnings Growth

On the earnings front, each business line performed well. We experienced strong growth in 2009 particularly within the Real Estate and our Commercial business segments, as well as from Laurentian Bank Securities. In the Real Estate and Commercial segment, our teams reacted very swiftly

when certain competitors withdrew from this market. In so doing, we took full advantage of the situation, accelerating the growth of these portfolios. With respect to Laurentian Bank Securities, the Institutional Fixed Income division was largely responsible for the improved performance, with the broader business base that is being built also having contributed.

#### **Expanded Distribution Channels**

In the year that just ended, we continued to extend our distribution channels in order to better serve our clientele. Over the past five years, we opened 9 new retail branches, relocated 15 others, and renovated close to 25. As such, 30% of the Bank's branches have benefited from major modifications in order to enhance our clients' branch banking experience.

While the economic backdrop caused us to reduce our investment in infrastructure slightly in 2009, we plan to resume a more normal pace of investment in 2010, both in infrastructure and information technology.

B2B Trust's distribution channels were also expanded in 2009. We concluded 4 new distribution agreements for investment and RRSP loans. Thus, as well as having the capacity to offer products to more clients, our geographic footprint is broadening too.

During fiscal 2009, we were proud to have concluded an exclusive agreement for the operation of all Automatic Teller Machines in the Montréal subway. As such, we now have 72 ATMs in the subway station network. This contract provides us with outstanding visibility within our target market in the

Montréal region, where the Bank has established an extensive presence.

#### Increasingly Personalized Service

Over the past few years, the Bank has made considerable investments in its business intelligence tools such that it now enjoys a significant competitive edge. Having become more familiar with the profile of our clients and their behaviours, we are in a position to be more proactive in serving their needs and personalizing our approach.

This heightened knowledge of our clientele also contributes to the development of our distribution strategies. We have continued to expand our mobile banking services for our retail clients with mortgage and investment product specialists who are available to meet with our clients in their homes.

Moreover, we go to great lengths to understand the financial needs of our clients which differ according to their life-cycle. As such, we are the only institution to offer clients a complete advisory service, through an advisor accessible by phone and e-mail, and who is personally assigned to them. These advisors provide the same services and guidance as those in our branches, without the client having to leave home.

Similarly, in order to provide our clients with superior service, it is important that they have the ability to interact with experts whose skills match their financial profiles. Consequently, we have continued to increase the number of financial planning professionals in our branches. At the same time, we make sure to entrust our commercial client files to account managers with a solid knowledge of the specific sectors in which the clients operate. Finally, account



#### GROWTH ENGINES

- 1. RETAIL SERVICES AND SME IN QUÉBEC
- 2. REAL ESTATE FINANCING
- 3 ROR TRUST

IT IS BY INCREASING OUR REVENUES
AND IMPLEMENTING MORE EFFECTIVE
TOOLS AND SYSTEMS TO OPTIMIZE THE
ACTIONS OF OUR EMPLOYEES, THAT
WE WILL IMPROVE OUR EFFICIENCY.

managers are assigned a limited number of clients so as to maximize their availability.

In order to ensure that our clients are increasingly better served by our institution, we believe that it is vital to continuously improve the tools and technology used by our employees. Our clients are the principal beneficiaries of these incremental investments as our personnel can devote more time to the client rather than being absorbed in administrative tasks.

The 15,000 or so independent financial advisors who conduct business with B2B Trust truly appreciate that over the past year, we have continued to invest in our electronic systems. In particular, we significantly improved our electronic EASE platform to accelerate the processing of investment loan applications filed by advisors on behalf of their clients.

# PURSUING PRUDENT RISK MANAGEMENT AND DIVERSIFICATION Good Credit Quality

The Bank pursued its rigorous and disciplined approach to risk management during 2009. Indeed, we are quite satisfied with the performance of our portfolios. While rising unemployment and bankruptcy rates had an effect primarily on our personal lines of credit, unsecured personal loans and Visa portfolios, our mortgage, investment loan and commercial loan portfolios remained healthy.

#### **Diversification of Revenues**

In 2009, we continued to pursue the diversification of our sources of revenue. Firstly, our non-interest revenue became increasingly diversified through the selective expansion of our brokerage activities, credit

card offerings and insurance products. Growth in these areas will continue to fuel our overall profitability. Secondly, we intensified our efforts to diversify our sources of funds, resulting in increased personal and commercial deposits. Thirdly, we diversified our real estate loan portfolio by raising the proportion of term loans. Finally, we selectively diversified our operations within Laurentian Bank Securities. While our core strength remained in fixed income, we continued to expand our operations in institutional equity brokerage, investment banking services and retail brokerage.

# Confidence in the Bank's Long-Term Development

In the years to come, we will pursue our development strategies with vitality and vigour. Concentrating on our three growth engines – Retail Services and SME Québec, Real Estate Financing across Canada, and B2B Trust—we are committed to continuing to solidify the Bank's position.

This confidence in the future of our organization has led to the decision by the Board of Directors to increase the quarterly dividend by \$0.02 per common share, resulting in an annual dividend of \$1.44 per share.

#### ACKNOWLEDGEMENTS

The progress that we achieved in 2009 was due in large part to the support of the Bank's numerous stakeholders, and I would like to take this opportunity to express our sincere gratitude. Thank you to our clients for their trust and the opportunity to take care of their business; to our employees for their hard work, professionalism and dedication;

to our Management Committee for their leadership and inspiration; to our Board of Directors for their guidance and good governance; and to our shareholders for their confidence and loyal support.

I would also like to extend our gratitude to Bernard Piché, who has held the position of Senior Executive Vice-President, Treasury, Financial Markets and Brokerage, and has decided to retire after 16 years of service with the Bank. Bernard has contributed significantly to Laurentian Bank. His expertise, dedication and rigour have served as major assets for the organization. I wish him a most gratifying retirement!

In conclusion, our solid financial foundation, our commitment to growth, our prudent approach to risk management and our dedication to diversification, all contributed to Laurentian Bank's positive performance in 2009. The progress that we made sets us firmly on track towards achieving our sustained development in 2010 and beyond.

Golden Belle

RÉJEAN ROBITAILLE PRESIDENT AND CHIEF EXECUTIVE OFFICER

#### MESSAGE FROM THE CHAIRMAN OF THE BOARD



In his message to shareholders, Laurentian Bank President and Chief and Executive Officer, Mr. Réjean Robitaille, announced the Bank's great financial results for the fiscal year 2009, despite major instability in the economy and the financial and economic markets. The Board of Directors is very pleased with the results, made all the more satisfying as the Bank's performance has improved consistently over each of the last five years.

The recent financial crisis not only revealed unsuspected weaknesses in our economy, it also provoked important changes in the international banking environment, and triggered several discussions on the topic of ethics. As well, it also highlighted the importance of stringent rules for governance within public organizations.

Boards of directors are responsible for finding practical and logical solutions to preserve shareholder interests, while keeping in mind the particularities of their industry. Boards of directors, particularly in the financial sector, now have to also exercise very alert risk management practices.

The attention given to governance is nothing new to the Laurentian Bank; our Board of Directors makes it a priority. For many years, we've made it a point of honour to act with the greatest of transparency. We work closely with the Bank's management to better understand the risks of the business as well as the idiosyncrasies of the operations, all the while maintaining the distance needed to exercise proper judgment.

#### **COMMITTEE WORKS**

Throughout the fiscal year, the Board of Directors' committees have conducted their work with great diligence. Certain issues have demanded closer attention than others given the current economic environment.

As such, the Human Resources Committee carefully reviewed the question of executive compensation programs. Even though the Bank's programs are in line with recognized best practices, it seemed important to explore if whether those programs could be further improved. The Committee also discussed actions that will be in place for the next annual meeting in order to present a proposal regarding executive compensation to shareholders for a consultative vote.

As for the Management Risk Committee, it continued to be vigilant regarding risks which could impact the Bank. Systems and procedures were put into place to more efficiently manage risks. This year, the Committee was particularly watchful of credit risks. The relative stability of the Bank's loan portfolio during the year is testimony to the legitimacy of the prudent approach adopted by the Bank.

Moreover, the Audit Committee analyzed the impact that the International Financial Reporting Standards (IFRS) will have when they go into effect on November 1, 2011. The Committee also continues to follow up on the rules regarding internal control of financial information and its certification by the Bank's management.

## OUTSTANDING FEMALE REPRESENTATION, WITHIN A STRONG BOARD OF DIRECTORS

During 2009, Mr. Pierre Michaud announced that he would be leaving the Board of Directors. Mr. Michaud was a Board member for almost 20 years. His exceptional contribution deserves special mention. Having worked closely with him, I can say that his excellent judgment and extensive knowledge have been of great benefit to us throughout the years. I would like to extend my sincere gratitude to Mr. Michaud for his devotion to our organisation.

Ms. Marie-France Poulin will be replacing Mr. Michaud on the Board. Ms. Poulin has an impressive background and is well-known for her eagerness when taking on new challenges. We are convinced that her valuable input will contribute to the upholding of judicious decisions.

With the nomination of Ms. Poulin, the Laurentian Bank now counts five women within its 13-member Board of Directors. We are proud to say that this is the largest representation of women on any board in the Canadian banking industry.

During the annual shareholders meeting in March 2009, Mr. Michel Labonté was elected administrator. His vast and valuable experience in the banking industry has already enriched our competencies as a group. I thank him for his already very significant contribution to the work of the Board thus far.

The men and women who make up our Board of Directors have a solid experience and recognized skills which when combined, produce an outstanding team. With the increasingly demanding responsibilities of the Bank's Board of Directors, it is imperative that its members be highly competent individuals. I would like to take this opportunity to thank the members of the Board for their excellent work.

My thanks are also extended to the members of the Bank's Management Committee. They have spared no effort to mobilize the resources necessary to reach the objectives that have been set, while maintaining their firm commitment to the Bank's business plan. Their close collaboration with the members of the Board is further evidence to the Bank's dedication to its shareholders.

L. Dens Deserth

DENIS DESAUTELS, O.C., FCA CHAIRMAN OF THE BOARD

LAURENTIAN BANK 2009 ANNUAL REPORT A FEW NOTEWORTHY EVENTS / 13

## A FEW NOTEWORTHY EVENTS



#### 11/08

Carlos Leitao, Chief Economist at Laurentian Bank Securities, is ranked second among the world's best economists in Bloomberg News' annual review of economic forecasting.

A new financial services boutique opens in St-Jérôme.

#### 12/08

**Record net income** of \$102.5 million is announced for 2008.

**Michel C. Lauzon** assumes the position of Chief Financial Officer following the retirement of Robert Cardinal.

For the 5<sup>th</sup> year, over 1,000 Laurentian Bank employees participate actively in the *Media's Big Food Drive* by organizing 70 street collections across Québec.

#### 01/09

A new financial services boutique opens in Terrebonne.

The financial services boutique in Gatineau moves to new premises.

Two new investment products are launched as part of the RRSP campaign – the Income Action GIC and the Extra Multi-Rater GIC.

#### 02/09

Laurentian Bank is recognized as the second most admired financial institution by Québecers according to a Léger Marketing survey published in Commerce magazine.

**Réjean Robitaille** is named the second most influential person in Québec's financial industry.

Laurentian Bank receives a prize at the ÉLIXIR Gala highlighting excellence in the implementation of its technology modernization and operational enhancement project.

#### 03/09

**Michel Labonté** is appointed to the Bank's Board of Directors during the annual meeting of shareholders.

A promotional campaign is launched offering consumers up to 5% cash back on their mortgages.

#### 04/09

**B2B Trust** signs a distribution agreement with Guardian Group of Funds Ltd. and BMO Investments for its investment loans and RRSPs.

#### The Association of Québec

Women in Finance awards Laurentian Bank's Dana Ades-Landy, Senior Vice-President, Major Accounts, the Engagement within the Association prize.

#### 05/09

Laurentian Bank ranks among the top 20 best corporate citizens in Québec, in a study performed by the Responsible Investment Group.

#### 06/09

Laurentian Bank wins the call for tenders and becomes exclusive supplier of automatic teller machines for the Montreal subway system.

#### 07/09

**Laurentian Bank** raises \$42,000 for the Fondation Marie Vincent.

#### 08/09

Laurentian Bank announces a donation of \$300,000 to Concordia University in Montréal.

#### 09/09

**B2B Trust** launches a new reduced rate investment loan campaign.

#### 10/09

Marie-France Poulin is appointed to Laurentian Bank's Board of Directors, following monsieur Pierre Michaud's departure.

Laurentian Bank is inducted into the Fédération des chambres de commerce du Québec's hall of fame for Québec businesses.