

Questions & Answers

Concerted Temporary Action Program for Businesses (PACTE) offered by Investissement Québec (IQ)

1. What is the Concerted Temporary Action Program for Businesses (PACTE) offered by IQ?

In partnership with Investissement Québec (IQ), we are offering the Concerted Temporary Action Program for Businesses (PACTE). IQ is guaranteeing your financing so as to provide you with access to financial assistance aimed at helping you deal with temporary cash flow shortages.

New: Since June 17, the PACTE Program is now providing support to businesses operating within the tourism sector, such as tourist accommodation establishments and tourist attractions.

2. How does the program work?

The financing can be offered to companies in the form of a term loan (with a one-year capital moratorium) or a line of credit (allowing you to increase your loan value). The financial assistance under this program is intended to support businesses operating in Quebec with temporary liquidity issues so that they can continue to conduct their activities despite the impact of COVID-19.

Refinancing is not permitted. The IQ guarantee only applies to new advances.

The minimum loan amount is \$71,500.

New: For businesses operating within the tourism sector, please contact your account manager for Program characteristics specific to your industry.

3. How much can I request under the Concerted Temporary Action Program for Businesses (PACTE) offered by IQ?

The minimum loan amount is \$71,500.

4. How can I get more information about the Concerted Temporary Action Program for Businesses (PACTE) offered by IQ?

For more details on the Concerted Temporary Action Program for Businesses (PACTE) and its eligibility criteria, you can visit the [IQ website](#) or contact your account manager. If you do not know who your account manager is, please contact us at businessservices@laurentianbank.ca.

Eligibility Criteria

5. Who is eligible for this program?

- › Businesses operating in Québec, including co-ops conducting commercial activities.
- › Businesses that have a history of satisfactory profitability but are currently experiencing temporary difficulties due to COVID-19. A likelihood of commercial profitability after a return to normal must be proven.
- › Businesses must show that their cash flow issues are temporary and that the liquidity shortage stems from:

- › a problem involving the supply of raw materials or products (goods or services);
- › an inability or substantially decreased ability to deliver goods, products or services.

Tourism Industry: Visit the [Investissement Québec website](#) for details about the types of businesses admissible.

All industries are eligible, except for the following:

- Weapons manufacturing or distribution
- Games of chance and gambling, combat sports, racing and other similar activities
- Bars or any establishment where the most of its revenue is earned from alcohol consumption or slot machines
- Production and sale of tobacco and drugs, along with services related to their use, except for projects involving pharmaceutical-grade products approved by Health Canada and having a DIN, or their ingredients, as well as R&D projects licensed by Health Canada
- Any activity whose main purpose is protected by the Canadian Charter of Rights and Freedoms (religion, politics, human rights advocacy, etc.)
- Any other activity that may offend public morals
- Businesses under the protection of the Companies' Creditors Arrangement Act or the Bankruptcy and Insolvency Act

6. What does it mean that refinancing is excluded?

It means that Investissement Québec will not finance pre-existing debts contracted before the COVID-19 crisis with Investissement Québec or other financial institutions.

Investissement Québec can guarantee new financing. For example, if Laurentian Bank agrees to offer a new line of credit to a business, or if it increases a client's current line of credit, Investissement Québec could then guarantee the new line or the additional portion of a current line of credit.

7. My business is benefiting from other federal relief measures. Am I eligible for this program?

Yes, you may be eligible for this program even if you have received other forms of financial assistance.

For more details, please consult your account manager. If you do not know who your account manager is, please contact us at businessservices@laurentianbank.ca.

Application

8. How can I apply for this program?

You can apply now by contacting your account manager.

If you do not know who your account manager is, please contact us at businessservices@laurentianbank.ca.